

5 Ways Leaders Can Add Value to Others

1. **Value people.** You can spend your life connecting with people or correcting people. If you value them, you will be connecting.

2. **Think of ways to add value to people.** This is upfront thinking. You're thinking ahead of time—to the next week, the next day, or the next meeting—how you will intentionally add value to someone else's life.

3. **Look for ways to add value when you are with people.** This takes it one step further, you're not only planning ahead, you're acting in the moment. In other words, you're intentionally looking for ways to add value to people, all the time.

4. **Ask yourself at the close of every day, did I add value to people today.** Adding value becomes so interwoven into the fabric of your being that you begin *and* end your day thinking about how you added value.

5. **Encourage others to add value to people.** Imagine being part of an organization where everyone *intentionally* focused on adding value to others. Wouldn't that be a place we would all want to be, every day; wouldn't that get us up in the morning?

